



# Corporate Fact Sheet

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## Overview & Approach

Since founding the firm in 2006, IA has supported many of the most complex human resource decisions in the world. Whether a startup with 50 employees or a global enterprise of 500,000, IA offers unbiased and candid advice to help guide employers through HR service delivery strategy and rationalization, business case creation, rapid HR vendor selection and full life-cycle execution. Our hundreds of clients represent nearly all geographies and vertical market segments.

With a high level of focus on efficiency, continuous improvement and knowledge transfer, we pride ourselves on destroying the notion of a codependent consulting relationship. Our technology enables a higher level of engagement, transparency and geographic support, all resulting in lower costs and better outcomes for our clients. We exist to facilitate sustainable outcomes for our clients, period.

## Services & Solutions

### Business Case Development

Our business case development services avoid the common mistakes that plague unread (and rarely approved) manifestos and instead focus on six essential elements for making a business case to the C-suite or board. With well documented alternatives and a clear, concise and strong voice for change, we help our clients confidently attain approval on even the most complex and daunting HR initiatives.

### Service Provider Selection

We are passionate about service provider selection. We focus on helping our clients deploy market-leading offerings with an emphasis on rapid knowledge transfer and self-sustainability. Our conflict-free advisors pride themselves on their recognition of not only what is possible, but also what is probable. We maintain a strong network of relationships to ensure that our knowledge base is current, our collaboration with the industry strong, and our processes efficient.

### Project Execution

As your project oversight partner, IA will identify opportunities for the successful execution and acceleration of project deliverables and rapidly offer solutions to any challenges that may arise. From the point at which you may be running parallel systems through go-live and system stabilization, IA also assists organizations in monitoring critical components, including the incumbent team (whether internal or external), the new provider implementation and operations teams, the migration of relevant transactional and archived data, and the impact to your active and retiree populations.



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### Client Success

“What I liked most about working with IA is I felt they were another division of our company. There were never shortcuts just to check a box that items were complete. Every item was discussed with our team, well thought out, options and experiences provided, concerns addressed, processes documented and therefore we were confident that we were able to make very educated decisions.

Not only is IA very thorough in their process, but there are no limitations to their services. The opportunities we were provided with IA far exceeded expectations. They went beyond the requirements of project management to assist us in implementing best practices throughout our departments. With IA it wasn't just about completing the project, but more about taking us to the next level to better our practices and procedures. Thank you to the entire IA team for all you have done!”

[Vice President of Human Resources, Large Managed Services Organization](#)

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“IA's market expertise and professionalism enabled us to make better strategic decisions in key technical and functional areas. IA's collaborative approach helped our cross-functional team stay focused on desired outcomes. We look forward to working with them again in the future.”

[Vice President of Human Resources, Fortune 500 Organization](#)

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“We were fortunate to have IA on our project team. They hit the ground running, rapidly assessing our needs while availing us to viable solutions. Beyond the resulting 50% reduction in costs, we ended up with the perfect partner. We couldn't be more pleased.”

[Vice President of Human Resources, Large Retailer](#)

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### Connect

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